

## **Diran M. Majarian**

Managing Director, Amalia Tankers Inc. (Athens, Greece).

Mr. Majarian is an innovative manager and skilled negotiator with nearly thirty years' experience in business, finance and law. He has had significant successes in business development, start-ups, organization building and crisis management. He has demonstrated ability to analyze effectively and address complex situations that require scope and multitasking. His expertise is in business development, corporate finance and ship management.

He has entrepreneurial experience in parcel chemical tanker transportation; considerable financial expertise; experience with institutional investors, hedge funds and private equity firms. He frequently advises on shipping matters major institutional investors who hold large positions in publicly listed shipping companies and distressed asset investors who purchase shipping debt at discount. He has also given seminars in London on the shipping industry to select groups of international institutional investors. He works on a retainer basis with several privately held shipping companies in Greece in the dry bulk and product tanker sectors.

He attended the CEPUN Program at IAE University of Nice Sophia Antipolis, where he concentrated in corporate finance and general management. He earned a JD with specialization in international affairs from Cornell Law School. He did his undergraduate studies at Reed College and University of Pennsylvania.

He has attended numerous seminars in such diverse areas as advanced financial management, advanced credit analysis, negotiation skills, and Bimco maritime arbitration. IMD invited him to attend their Shipping Investment and Risk Management Forum in August 2006. The Wharton School at Penn selected him to participate in their June 2008 Advanced Management Program.

Mr. Majarian speaks four languages: English, Greek, French and Italian. He lives in Varkiza, Greece.